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PhysCon Fundraising Tip #7

www.spsnational.org

Concessions

Recommended for: Medium to large departments, minimal upfront cost

Category: Off-Campus Services

Potential funds raised: \$500-700/event

Brief Description:

Many professional sports teams offer fundraising opportunities for groups. For example, the Kansas City Royals MLB team allows groups to work shifts in their concessions stands. Group members fill orders and run the cash registers during 4-5 hour shifts. Groups are paid approximately \$70 per person per shift.

To see if this is an option for you, consult local/regional/national sports teams. Try the community outreach or fundraising contact at these institutions.

Up-front Cost:

Transportation to and from the sporting event.

Revenue:

A group of 10 could earn \$500-700 per shift (4-5 hours).